



March 24th 2017

From: *Perkan Inc.*
Mr. William Marcotte, Technical Supervisor
250 ave Marien
Montréal-Est Qc. H1B 4V3

To: *Sigalarm*
Mr. Lance Burneay, CEO
4150 St-Johns Pkwy, Ste 1002
Sanford FL 32771

Mr. Burney,

Perkan Inc. is a company that does train derailments, with cranes and side booms (lots of electrical wires and poor visibility).

- We have 3 cranes with this system
- 130 ton petti bone (has been used for quite a few years)
- 125 ton isringhausen (this system was installed about 1990 and was changed 9 years ago the box just broke 2017 and will be replaced with same system)
- 130 ton span deck (this system was installed 1990 and has no problems to date)
 - for a couple of years we have just inspected this system has not failed, it still works excellent.
 - This system is well liked by our people.
- We have had no accidents, and no close calls, which speaks for itself.

All our cranes are equipped with this system and it is enough safety for the length of booms we have.

This system is very adequate for what we do and is very dependable.

As a customer, we feel very confident and will stay with this system. It has proven itself over and over.

Best Regards,

William Marcotte
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